

Message Text

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PAGE 01 STATE 076632
ORIGIN MCE-00

INFO OCT-01 NEA-10 ISO-00 DODE-00 PM-05 CIAE-00 INR-10
NSAE-00 SS-15 EUR-12 OMB-01 EB-08 TRSE-00 /062 R

DRAFTED BY PM/MC:WBROBINSON:SAG
APPROVED BY PM/MC - WILLIAM B. ROBINSON
DOD/DSAA - MR. VIOLETTE
NEA - MR. NAAS

-----123314 242046Z /65
R 241832Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN

C O N F I D E N T I A L STATE 076632

E.O. 11652: GDS

TAGS: MILI

SUBJECT: CONTRACTOR ACTIVITY

REFERENCE: EMBASSY 2534, MARCH 15, 1978

PM/MC REPS MET WITH LOCKHEED OFFICIALS HUSEMAN (ASSIS-
TANT DIRECTOR OF LOCKHEED ELECTRONICS FOR GOVERNMENT
MARKETING) AND FENWICK MORNING OF MARCH 22 TO DISCUSS
SUBJECT MATTER RAISED REFTEL. PM/MC REPS POINTED OUT THAT
WHILE LOCKHEED COULD HOLD INFORMAL DISCUSSIONS WITH FRG
AND DUTCH SHIP BUILDERS WITHOUT MC APPROVAL, ONLY SENSIBLE
COURSE OF ACTION WOULD BE APPLICATION FOR ADVISORY OPINION
REQUESTING "APPROVAL IN PRINCIPLE" FOR PROPOSED PROJECT
BEFORE PRECEEDING ANY FURTHER. THEY AGREED TO DO SO AND
PLAN TO SUBMIT REQUEST TO PM/MC ON MARCH 23. WEAPONS
PROPOSED ARE MAJOR DEFENSE EQUIPMENT AND ANY SALE WOULD
HAVE TO BE UNDER FMS PROCEDURES. APPRECIATE REPORT AND
ACTION TAKEN BY EMBASSY IN THE MATTER AND CONFIRM EMBASSY
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VIEW THAT ITAR REGULATIONS ON SALES PROMOTIONS COVER FMS
AS WELL AS COMMERCIAL SALES. FYI: LOCKHEED REPS DID
NOT ARGUE THIS LATTER POINT WITH PM/MC. END FYI. VANCE

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TECHNICAL ASSISTANCE, SHIPBUILDING INDUSTRY, NEGOTIATIONS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 24 mar 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE076632
Document Source: CORE
Document Unique ID: 00
Drafter: WBROBINSON:SAG
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780131-0050
Format: TEL
From: STATE
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780327/aaaaawgu.tel
Line Count: 58
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 2abdadbd-c288-dd11-92da-001cc4696bcc
Office: ORIGIN MCE
Original Classification: CONFIDENTIAL
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: ONLY
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10 jun 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3208024
Secure: OPEN
Status: NATIVE
Subject: CONTRACTOR ACTIVITY
TAGS: MILI, LOCKHEED ELECTRONIC
To: TEHRAN
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/2abdadbd-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014